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Introduction — A New Kind of Leadership

- Drug courts are by definition collaborative: to be effective, they
 demand closely linked efforts by courts, treatment agencies,
 agencies serving children and families, and other agencies and
 organizations in the community
- But collaboration is a paradox: leadership is essential to collaboration among partners, but many of the needed partners don't work for the leaders; they work with the leaders

It's bout a new kind of leadership

Leadership in a Collaborative Court Setting: The Challenges

Collaborative leadership in Drug Court settings is challenging for three reasons:

- Agencies involved have different agendas
- Different funding streams require leadership in weaving disparate agendas together
- Clients are involved, both parents and children: *Clients procreate!* All courts are family courts, for two reasons
- Substantial numbers of clients have kids
- Kids are affected by parents' substance use disorders, mental illness, domestic violence, and potential incarceration

Three Frameworks for Collaboration in Collaborative Courts

- 4 Stages of Collaboration
- 10 Principles of Collaborative Courts
- Ten Elements of Collaboration Across Agencies



Getting Better at Getting Along: Stages of Collaboration

Changing The System

"Results-Based Funding"

External Funding

Changing The Rules

"Redirection of Funds"

Existing Funding

Joint Projects

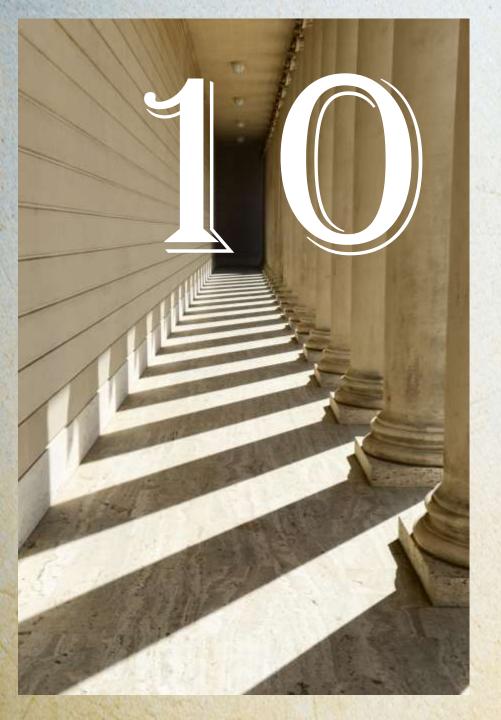
"Shared Grants"

Information Exchange

"Getting to Know You"

Sid Gardner, 1996

Beyond Collaboration to Results



Key Components for Drug Courts

- 1. Integrate treatment services with justice system case processing
- 2. Using a non-adversarial approach
- 3. Early identification and immediate placement
- 4. Access to a continuum of treatment services
- 5. Drug testing
- 6. Responses to behavior
- 7. Judicial interaction
- 8. Monitoring and evaluation
- 9. Continuing interdisciplinary education
- 10. Forging partnerships

Elements of Interagency Collaboration

Shared Outcomes



Agency Collaboration

- Interagency Partnerships
- Information Sharing
- Cross System Knowledge
- Funding & Sustainability

Client Supports



- Needs of Adults
- Needs of Children
- Community Support



Collaborative Relationships: The Essential Infrastructure to Support Cross-Systems Sharing of Data and Resources

Partners across systems have:

- Articulated a clear and shared mission
- Identified shared goals and values
- Obtained knowledge about their own and each other's data system capacities
- Established cooperative working relationships to track families' involvement across systems
- Secured support and buy-in for performance monitoring at all levels
- Agreed that performance monitoring is part of standard best practice



 Front-line staff who work directly with clients can also be leaders—if they are willing and able to identify the barriers that leaders have to bust through

Barriers Leaders are Facing

Systems Level & Sustainability

- Historic system divisions
- Competing priorities and "turf" issues
- Scope and Scale
- Using evaluation results to demonstrate successes to funders and key stakeholders

Barriers Leaders are Facing

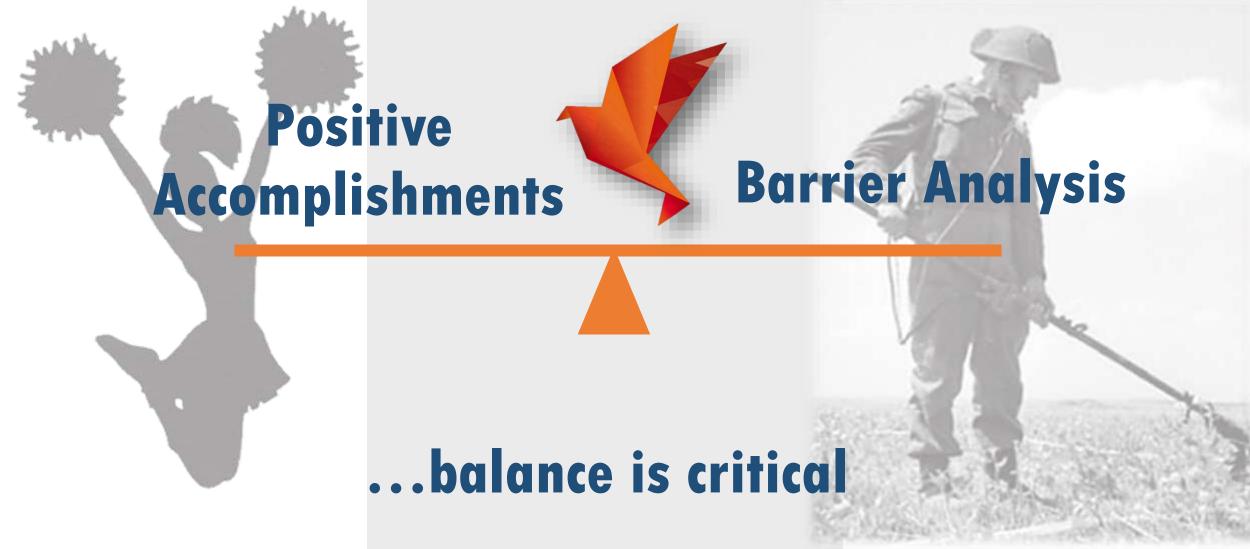
Barriers to Information Flow

- Trust Gaps Confidentiality and access to information
- Lack of formal information exchange protocols and communication within and between team members

Characteristics of Collaborative Leadership



Leaders must adopt a balanced "good news and other news" format.





Wide-Lens View

Effective leaders have wide-lens radar:

- See external policy context;
 parallel/competing initiatives
- Know they're not the only game in town



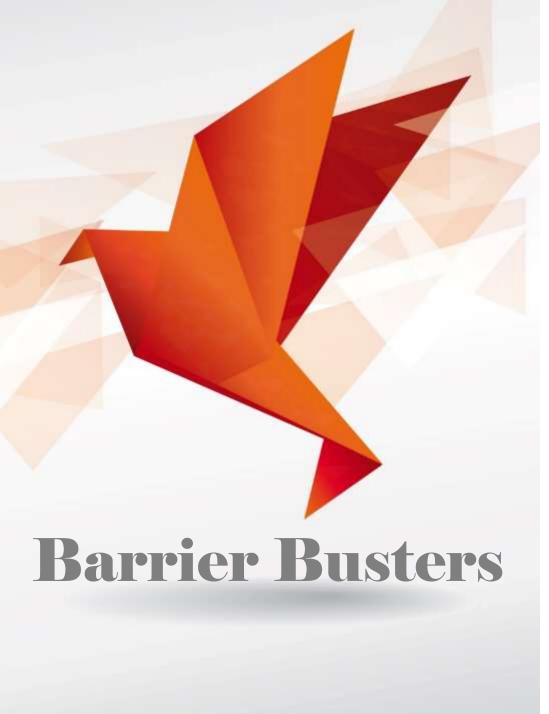
Effective leaders don't leave it up to staff.

If coordination is only happening when a coordinator convenes midlevel staff—there is a leadership vacuum.



Effective leaders invest and help build capacity of each partner, particular missing partners, to better serve families.

Remember - you are only as strong as your weakest link



Effective leaders approach barrierbusting as a norm; they don't take barriers for granted

They know the difference between barriers and excuses

- Confidentiality won't let us share information
- Other agencies don't understand our clients
- Our funders won't let us do it
- We don't have the funding to take our efforts to scale



Effective leaders hear what isn't being said and see what isn't being done:

The Sherlock
Holmes factor: the
non-barking dog





Leaders know that nothing collaborates like cash—but it takes more than resources to make it real and to take it to scale



Limits of Cash

- The finances of collaboration: sustainability planning, costs, new revenues, negotiations for new \$ vs grants if it works, do more
- Redirection—cross-reference sustainability workshop
- Grants can never start collaboration by themselves; they can enhance it, but they can't sustain it without buy-in from partners with redirected resources, not external grants



Effective collaborative leaders can count







Effective leaders know that collaboration isn't about what agencies did last month—it's about whether clients are doing better.





Leadership, Collaboration, and Reasonable Efforts

Reasonable Efforts



An effective collaborative team ensures that the whole team is making reasonable efforts to provide needed services to parents and children

Reasonable Effectiveness



When we know what works and what doesn't work—we can move from a standard of reasonable efforts to one of reasonable effectiveness



Warning Signs of Powerless Partnerships

Warning Signs of Powerless Partnerships

- Monthly BOGSATs* reporting only on activities, not results
 - Reporting on what agencies are doing, not whether clients are doing better
- No buy-in at policy levels, only mid-level staff involved
- No buy-in at front-line levels: all supervisors without staff who have regular contact with families
- Missing players, too-dominant conveners, absent handoff agencies, over-reliance on a "coordinator"
- Undue focus on one set of links—training, referrals, info systems—without looking at the whole system

Five Diagnostic Questions about Collaboration

- 1. Do we agree on the mission?
- 2. Do we agree on how we are going to measure whether we are achieving the mission—do we have an accepted annual score card of results?
- 3. When front-line staff raise issues about barriers they run into—do we ignore it or go to work as a team to reduce or remove the barriers?
- 4. Do we share enough information across agencies to be able to use our results to get more resources for what is working?
- 5. Do we have an agenda for scaling up—or are we stuck in *projectitis?*

So Why Do We Say It's Easier Than It Looks?

- If the mission is clear, the tasks of the partnership follow
- Collaboration is cumulative—it feeds on itself, if leadership builds the relationships to make accountability real
- If collaboration produces better results, logic argues for doing more of what works using redirected resources
 - Scaling up is about writing down what works and selling it across systems: having a sales prospectus for expansion instead of just a project report

It's Also Easier Because:

We have tools and assets for collaborative efforts that were barely imaginable twenty years ago:

- Data interoperability to monitor client outcomes
- Multi-disciplinary screening and assessment tools
- Geocoded client and service mapping
- Online curricula and technical support in working across agency lines
- More than fifty years of history (and lessons learned) in interagency services integration efforts
- Models of effective interagency efforts that have proven they work
- Some of those initiatives are moving toward scale and infusing their methods in larger systems, showing they can break out of the *projectitis trap*
- And we have increasing numbers of leaders with experience using these tools



The Hunger for Leadership

- Most people—not all—but most of them—want to respond to and work with effective leaders. There is a hunger for principled leadership in interagency work and in the nation
- And most people realize that flying solo is likely to produce less progress than traveling and campaigning with other supporters
- In collaborative courts, effective leaders create the conditions for accountability and trust that can save money and save lives



If you want to go fast, go alone. If you want to go far, go together.





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